DEWEY & LEBOEUF GIGINAL

N.H.P.U.C. Case No. DG 11-Z1Z

Exhibit No. #2

Witness Brian R Maloney

DO NOT REMOVE FROM FILE

October 17, 2011

Dewey & LeBoeuf LLP 260 Franklin Street Boston, MA 02110-3173

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## VIA ELECTRONIC MAIL AND FEDERAL EXPRESS

Ms. Debra A. Howland
Executive Director & Secretary
State of New Hampshire
Public Utilities Commission
21 S Fruit Street, Suite 10
Concord, New Hampshire 03301-2429

Re: New Hampshire Gas Corporation Cost of Gas - Winter 2011-2012: DG: 11-212

Dear Ms. Howland:

Enclosed on behalf of New Hampshire Gas Corporation ("NHGC"), in the above-captioned proceeding, please find an original and seven (7) copies of NHGC's updated Cost of Gas filing for the Winter 2011-2012 period. Also enclosed are an original and seven (7) copies of the Supplemental Testimony of Brian R. Maloney, as well as a CD containing the information being filed.

Thank you for your attention to this matter.

Sincerely,

Meabh Purcell

cc: Robert Wyatt, NHPUC
Stephen P. Frink, NHPUC
Alexander Speidel, Staff Attorney
Brian R. Maloney, Rochester Gas and Electric Corporation

BS131193.1

# Winter 2011-2012 Cost of Gas Adjustment DG 11-212

# Supplemental Testimony of Brian R. Maloney

1	Q.	Please state your name, employer and business address.
2	A.	My name is Brian R. Maloney. I am employed by Rochester Gas and Electric
3		Corporation at 89 East Avenue in Rochester, NY 14649.
4		
5	Q.	Have you previously submitted testimony in this proceeding?
6	A.	Yes, on September 20, 2011, I submitted initial testimony in support of New
7		Hampshire Gas Corporation's cost of gas ("COG") rate for the winter period
8		2011-2012.
9		
10	Q.	What is the purpose of your supplemental testimony in this proceeding?
11	A.	The primary purpose of this supplemental testimony is to update the winter period
12		Non-FPO COG rate to reflect a decrease in propane futures prices since the filing
13		of the initial testimony and exhibits on September 20. This testimony also
14		provides an update to the status of the Selkirk terminal.
15		
16	Q.	Please specify the price changes from the initial testimony and exhibits.
17	A.	Mt. Belvieu propane futures prices for November 2011 - April 2012 have
18		decreased from the prices used in the initial filing by approximately \$0.10 per
19		gallon (Schedule E, Column 1; Appendix 1). In addition, trucking costs from
20		Selkirk to Keene are forecasted at a slightly lower level because of a lower diesel
21		fuel surcharge (Schedule E, Column 7; Appendices 3A & 3B).

29

1	Q.	What is the impact of these changes on the anticipated cost of propane for
2		the winter period, compared to the initial filing?
3	A.	The anticipated cost of propane sendout has decreased from \$2,172,053 (after
4		FPO premium reduction) in the initial filing to \$2,134,869 in this update
5		(Schedule B, Line 7, and Tariff Page).
6		
7	Q.	Please specify the resulting impact on the Non-Fixed Price Option cost of gas
8		rate.
9	A.	The winter period Non-FPO cost of gas rate has decreased from \$2.2157 per
10		therm in the initial filing to \$2.1678 per therm in this update (Schedule B, Line
11		12; Tariff Page).
12		
13	Q.	Please describe the change in the Non-FPO cost of gas rate compared to the
14		previous winter season, and the resulting impact on a typical residential bill.
15	A.	The updated winter period Non-FPO COG rate per therm of \$2.1678 is an
16		increase of \$0.3701 from last winter's average rate of \$1.7977. As shown on
17		Schedule K-2, for a typical residential heat, hot water and cooking customer, this
18		would represent an increase of \$344.96 or 20.6% in the gas component of their
19		bill (Lines 32 and 33). When the monthly customer charge and per-therm
20		delivery charge are factored into the calculation, the customer would see an
21		increase of \$385.98 or 14.5% in their total bill (Lines 35 and 36).
22		
23	Q.	What is the bill impact compared to the prior winter season for an average
24		commercial customer?
25	A.	The impact of the higher Non-FPO rate compared to last winter for an average
26		commercial customer, as shown on Schedule L-2, would be increases in the gas
27		component of the customer's bill and in the total bill of \$548.99 (21.6%) and
28		\$612.89 (15.3%), respectively.

Q. 1 Please provide a status update on the Selkirk propane terminal and the FPO 2 program. The temporary embargo at the Selkirk terminal for most of September caused by 3 A. storm-induced flooding in the region was cancelled on September 28, and the 4 5 terminal resumed normal operations. As such, the Company went ahead with its standard FPO offering to customers starting on October 1. The subscription 6 period ends on October 19. 7 8 9 Q. Does this conclude your supplemental testimony? 10 A. Yes, it does.

## COST OF GAS RATE FILING - DG 11-212

### WINTER PERIOD 2011 - 2012

### 10/17/11 REVISION

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### Calculation of the Cost of Gas Rate

Period Covered:		Winter Period Nove	mber 1, 2011 th	rough April 30, 2012							
Projected Gas Sales - therms											
Total Antic	pipated Cost	t of Propane Sendout				\$2,134,869					
Add:	Prior Perio Interest	Prior Period Deficiency Uncollected \$33,215 Interest \$3,560									
Deduct:	Prior Perio Interest	d Excess Collected			\$0 \$0						
	Prior Perio	d Adjustments and Ir	nterest			\$36,775					
Total Antic	ipated Cost				•	\$2,171,644					
Fired Date	0 " 0										
		st of Gas Rate (per th			\$2.2357						
Forecasted	d Fixed Price	e Option Sales (thern	ns)		155,000						
Forecasted	d Fixed Price	e Option Cost of Gas	Revenue			\$346,534					
Remaining	Gas Cost to	be Recovered				\$1,825,110					
Forecasted	l Non-Fixed	Price Option Sales (I	therms)			841,907					
Non-Fixed	Price Option	n Cost of Gas Rate -	Beginning Perio	od (per therm)	=	\$2.1678					
cost of gas	rate upward	on 17(d), the Compan d on a monthly basis	to the following	rate:							
Vlaximum (	Cost of Gas	Rate - Non-Fixed Pri	ce Option (per t	herm)	==	\$2.7098					
*The Fixed Price Option rate was determined in the initial cost of gas filing on September 20, 2011, I on the Non-Fixed Price Option rate plus a \$0.02 fixed price option premium. (NHPUC Order No. 24											
Effective:	October, November 1		Issued By:	Michael D. Eastman Treasurer							

### Calculation of the Cost of Gas Rate

Period Covered: W

Winter Period November 1, 2010 through April 30, 2014 Winter Period November 1, 2011 through April 30, 2012

Projected Gas Sales - therms

996,907

	thisipaled Cost  Prepane  Nicipaled Cost of Pro	Therms -1,067,818 pane Sendout	<del>1,067,818</del> \$1,5812		<del>\$1,688,434</del> \$2,134,869
Add:	Prior Period (Defic Uncollected) Interest	ciency	\$ <del>9</del> \$0	\$33,215 \$3,560	

Deduct: Prior Period (Excess

Collected) (\$26,933) \$0 Interest \$1,644 \$0

 Prior Period Adjusted
 \$25,292

 Total Anticipated Cost
 \$36,775

 \$1,663,142
 \$2,171,644

Projected Gas-Sales -1,046,912 therms

#### Cost of Gas

 Beginning of Period Cost of Gas Rate
 \$1.6356
 per therm

 Mid Period Rate Adjustment - 01/01/11
 \$0.1252
 per therm

 Mid Period Rate Adjustment - 02/01/11
 \$0.0820
 per therm

 Mid Period Rate Adjustment - 04/01/11
 \$0.2008
 per therm

 Revised Cost of Gas Rate Effective April 1, 2011
 \$2.0445
 per therm

 Fixed Price Option Cost of Gas Rate (per therm)
 \$2.2357

Fixed Price Option Cost of Gas Rate (per therm)

\$2.2357

Forecasted Fixed Price Option Sales (therms)

55,000

Forecasted Fixed Price Option Cost of Gas Revenue

Remaining Gas Cost to be Recovered \$1,825,110

Forecasted Non-Fixed Price Option Sales (therms) 841,907

Non-Fixed Price Option Cost of Gas Rate - Beginning Period (per therm) \$2.1678

Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate - Non-Fixed Price Option \$2.0435 per therm \$2,7098 per therm

Issued: March 24, 2014 October, 2011 Effective: April 1, 2011 November 1, 2011	Issued By:  Michael D. Eastman
In Compliance with DG 10 249, Order No. 25,164 In Compliance with DG 11-212, Order No.	Treasurer

<sup>\*</sup> The Fixed Price Option rate was determined in the initial cost of gas filling on September 20, 2011, based on the Non-Fixed Price Option rate plus a \$0.02 fixed price option premium. (NHPUC Order No. 24,516)

SCHEDULE A

## NEW HAMPSHIRE GAS CORPORATION

## CONVERSION OF GAS COSTS - GALLONS TO THERMS WINTER PERIOD 2011 - 2012

	1	2	3	4	5	6
		,	VOLU	IMES	UNIT (	COST
	<u>UNIT</u>	CONVERSION FACTOR	GALLONS	THERMS	PER GALLON	PER THERM
PROPANE FROM INVENTORY	GALLONS	0.91502	1,195,708	1,094,097	\$1.7854	\$1.9513

### CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2011 - 2012

	PRIOR	NOV 11	DEC 11	JAN 12	FEB 12	MAR 12	APR 12	TOTAL
SENDOUT (THERMS)								
1 FIRM SENDOUT *		134,155	217,200	237,077	201,059	168,366	102,745	1,060,602
2 COMPANY USE		4,506	6,598	7,342	6,299	5,335	·	
3 TOTAL SENDOUT		138,661	223,798	244,419	207,358	·	3,415	33,495
4 * UNACCTED FOR VOLS INCLUDED		3,806	6,162	,	·	173,701	106,160	1,094,097
COSTS		0,000	0,102	6,726	5,704	4,777	2,915	30,091
5 PROPANE SENDOUT FROM ABOVE		138,661	223,798	244,419	207.250	470 704	100.100	
6 COST/THERM FROM SCHEDULE F		\$1.9982	\$1.9869	,	207,358	173,701	106,160	1,094,097
7 TOTAL PROPANE COSTS		\$277,071		\$1.9537	\$1.9414	\$1.9182	\$1.8823	\$1.9513
REVENUES		φ2//,U/I	\$444,672	\$477,530	\$402,568	\$333,199	\$199,829	\$2,134,869
8 FPO SALES (THERMS)		12,653	20,326	34,170	33,913	28,639	25,299	155,000
9 FPO RATE/THERM PER TARIFF		\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357
10 FPO REVENUES		\$28,288	\$45,443	\$76,394	\$75,819	\$64,028	\$56,561	\$346,533
11 NON-FPO SALES (THERMS)		68,724	110,407	185,600	184,202	155,560	137,414	841,907
12 NON-FPO RATE/THERM PER TARIFF		\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2,1678
13 NON-FPO REVENUES		\$148,982	\$239,344	\$402,349	\$399,319	\$337,228	\$297,890	\$1,825,111
14 TOTAL FPO & NON-FPO REVENUES		\$177,270	\$284,786	\$478,743	\$475,138	\$401,256		\$2,171,644
					,	4.0.1120	φου 7, 10 1	<i>42,111</i> ,011
15 (OVER)/UNDER COLLECTION		\$99,801	\$159,886	(\$1,213)	(\$72,570)	(\$68,057)	(\$154,622)	(\$36,775)
16 INTEREST FROM SCHEDULE H		\$227	\$579	\$795	\$698	\$509	\$209	\$3,017
17 FINAL (OVER)/UNDER COLLECTION	\$33,758	\$100,028	\$160,465	(\$418)	(\$71,872)	(\$67,548)	(\$154,413)	\$0

## CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2011 - 2012

LINI								
NO		NOV 2011	DEC 2011	JAN 2012	FEB 2012	MAR 2012	APR 2012	TOTAL
1 2	TOTAL SENDOUT (GALLONS)	151,539	244,583	267,119	226,616	189,833	116,019	1,195,708
3 4	CHANGE TO ENDING INVENTORY BALANCE (GALLONS)	7,000	(4,000)	(5,000)	(17,000)	(37,000)	(23,000)	(79,000)
5 6 7	TOTAL REQUIRED PURCHASES (GALLONS)	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
8	PROPANE PURCHASE STABILIZATION PLAN DELIVERIES							
9	GALLONS	90,000	140,000	160,000	140,000	110,000	60,000	700,000
10	RATES - from Schedule D						00,000	700,000
11	Contract Price	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	
12 13	Broker Fee	incl.	incl.	incl.	incl.	incl.	\$1.7949 incl.	
14	Pipeline Fee PERC Fee	incl.	incl.	incl.	incl,	incl.	incl.	
15	Trucking Fee	incl.	incl.	incl.	incl.	incl.	incl.	
16	COST PER GALLON	incl.	incl.	incl.	incl.	incl.	incl.	
17	COST FER GALLON	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949
18	TOTAL COST - Propane Purchase Stabilization Plan Deliveries	*****					•	******
19	remite 3007 - Fropane Fulchase Stabilization Plan Deliveries	\$161,541	\$251,286	\$287,184	\$251,286	\$197,439	\$107,694	\$1,256,430
20								,
21	SPOT PURCHASES							
22	GALLONS	20.500						
23	RATES - from Schedule E	68,539	100,583	102,119	69,616	42,833	33,019	416,708
24	Mt. Belvieu Futures Price (10/14/11)							
25	Broker Fee	\$1.5304	\$1.5304	\$1.5347	\$1.5134	\$1,4006	\$1.3304	
26	Pipeline Fee	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	
27	PERC Fee	\$0.1203	\$0.1203	\$0.1203	\$0.1203	\$0.1203	\$0,1203	
28	Trucking Fee	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	
29	COST PER GALLON	\$0.0745	\$0.0745	\$0.0745	\$0.0745	\$0.0745	\$0.0745	
30		\$1.7392	\$1.7392	\$1.7435	\$1.7222	\$1.6094	\$1.5392	\$1.7082
31 32	TOTAL COST - Spot Purchases	\$119,203	\$174,933	\$178,044	\$119,892	\$68,935	\$50,823	\$711,830
33 34	OTHER COOKS							
35	OTHER COSTS							
36	Storage Costs - Winter Period 2010-2011	\$10,000	\$0	\$0	\$0	\$0	\$0	\$10,000
37	Storage Costs - Winter Period 2011-2012 TOTAL OTHER COSTS	\$0	\$10,000	\$0	\$0	\$0	\$0	\$10,000
38	TOTAL OTHER COSTS	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$20,000
39							4.5	420,000
	TOTAL						**************************************	
41	GALLONS							
42	THERMS	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
43	COST	145,066	220,138	239,844	191,803	139,845	85,115	1,021,811
44		\$290,744	\$436,219	\$465,228	\$371,178	\$266,374	\$158,517	\$1,988,260
	COST PER GALLON	Ø4 0000	04.0100	<b>.</b>				
	COST PER THERM	\$1.8339 \$2.0042	\$1.8132	\$1.7749	\$1.7708	\$1.7429	\$1.7041	\$1.7805
	· • • • • • • • • • • • • • • • • • • •	<b>\$2.0042</b>	\$1.9816	\$1.9397	\$1.9352	\$1.9048	\$1.8624	\$1.9458

### PROPANE PURCHASE STABILIZATION PROGRAM WINTER PERIOD 2011 - 2012

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12

Delivery		Pre-Purchases (Gallons)												
Month	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Tota							
Nov-11	18,000	13,500	13,500	18,000	13,500	13,500								
Dec-11	28,000	21,000	21,000	28,000	21,000		90,000							
Jan-12	32,000	24,000	24,000	32,000	24,000	21,000	140,000							
Feb-12	28,000	21,000	21,000	28,000		24,000	160,000							
Mar-12	22,000	16,500	16,500	22,000	21,000	21,000	140,000							
Apr-12	12,000	9,000	9,000		16,500	16,500	110,000							
Total	140,000			12,000	9,000	9,000	60,000							
Monthly %		105,000	105,000	140,000	105,000	105,000	700,000							
WOTHING 70	20.0%	15.0%	15.0%	20.0%	15.0%	15.0%								

13 14

Weighted Avg Contract Price 15 Delivery Price per Gallon<sup>(1)</sup> \$1.7866 \$1.7549 \$1.8375 \$1.7767 \$1.7782 \$1.8442 \$1.7949 16

17 Delivery Price per Therm

\$1.9616

<sup>(1)</sup> Inclusive of broker fee, pipeline fee, PERC fee, standard trucking charge, and hedge premium charge.

### PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2011 - 2012

		(1)		(2) Broker		(3)		(4) Pipeline		(5) PERC		(6) Cost		(7) Truckina		(8)		(9)
		Mt. Belvieu	1 	Fee		Subtotal		Fee <sup>2</sup>		Fee		@ Selkirk		to Keene <sup>3</sup>		\$ per Gal.	9	per Therm
1	NOV	1.5304	+	0.0100	=	1.5404	+	0.1203	+	0.0040	=	1.6647	÷	0.0745	=	1.7392	=	1.9007
2	DEC	1.5304	+	0.0100	=	1.5404	+	0.1203	+	0.0040	=	1.6647	+	0.0745	=	1.7392	=	1.9007
3	JAN	1.5347	+	0.0100	=	1.5447	+	0.1203	+	0.0040	=	1.6690	+	0.0745	=	1.7435	=	1.9054
4	FEB	1.5134	+	0.0100	=	1.5234	+	0.1203	+	0.0040	=	1.6477	+	0.0745	=	1.7222	=	1.8822
5	MAR	1.4006	+	0.0100	=	1.4106	+	0.1203	+	0.0040	=	1.5349	+	0.0745	=	1.6094	=	1.7589
6	APR	1.3304	+	0.0100	=	1.3404	+	0.1203	+	0.0040	=	1.4647	+	0.0745	=	1.5392	=	1.6822

<sup>1.</sup> Propane futures market quotations (http://quotes.ino.com/exchanges/?r=CLRP\_1R) on 10/14/11. See Appendix 1.

<sup>2.</sup> TE Products Pipeline Co., FERC tariff 54.9.0, effective 9/28/11 (www.enterpriseproducts.com/customers/tariffs.shtm). See Appendix 2A & 2B.

<sup>3.</sup> Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A & 3B.

# PROPANE INVENTORY & WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2011 - 2012

		WIN	TER PERIOD	2011 - 201	12			
LINE N	0.							
1	August 2011 (Actual)	Therms	Cost	<u>Therm</u>	Rate Gal.			
2	Beginning Balance	27.504	650 700					
4	Purchases Received	27,581 68,193	\$53,790 \$133,199					
5	Total Available	95,774	\$186,989					
6	Less Sendout	45,812	\$89,444					
7	Ending Balance	49,962	\$97,545	\$1.9524	\$1.7865			
8 9								
10	Seplember 2011 (Actual)	Therms	Coct		Rale			
11	Copionibol Ed ( (Notaal)	meina	Cost	Therm	Gal.			
12	Beginning Balance	49,962	\$97,545	\$1.9524	\$1.7865			
13	Purchases Received	85,313	\$173,049					
14	Total Available	135,275	\$270,594		\$1.8303			
15 16	Less Sendout Ending Balance	46,717	\$93,450					
17	Criding Dalarice	88,557	\$177,144	\$2.0003	\$1.8303			
18				R	late			
19	October 2011 (Estimated)	<u>Therms</u>	Cost	Therm	Gal.			
20	Mandaulau Mai							
21 22	Beginning Balance Purchases Received	88,557	\$177,144					
23	Total Available	96,504 185,061	\$191,001	\$1.9792				
24	Less Sendoul	86,504	\$368,145 \$172,084					
25	Ending Balance	98,557	\$196,061	\$1.9893	,			
26					,			
27 28	November 2014 (Farance)	-1\ ~			ale			
29	November 2011 (Forecaste	d) <u>Therms</u>	Cost	Therm	Gal.			
30	Beginning Balance	98,557	\$196,061	\$1.9893	\$1.8203			
31	Purchases Received	145,066	\$290,744	\$2.0042	\$1.8339			
32	Total Available	243,623	\$486,805	\$1.9982	\$1.8284			
33	Less Sendout	138,661	\$277,071	\$1.9982	\$1.8284		138,661	\$277,071
34 35	Ending Balance	104,962	\$209,734	\$1.9982	\$1.8284			
36					-1-			
37	December 2011 (Forecaste	d) <u>Therms</u>	Cost	Therm K	ate Gal.			
38	·			220000	<u> </u>			
39	Beginning Balance	104,962	\$209,734	\$1.9982	\$1.3284			
40 41	Purchases Received	220,138	\$436,219	\$1.9816	\$1.8132			
42	Total Available Less Sendout	325,100	\$645,953	\$1.9869	\$1.8181			
43	Ending Balance	223,798 101,302	\$444,672 \$201,281	\$1.9869 \$1.9869	\$1.8181		223,798	S444,672
44	<b>3</b>	101,002	Ψ20;,201	31,5005	\$1.8181			
45				Re	ele.			
46	January 2012 (Forecasted)	Therms	Cost	Therm	Gal,			
47 48	Beginning Balance	*24 200	0004.004	** ***				
49	Purchases Received	101,302 239,844	\$201,281	\$1.9869	\$1.8181			
50	Total Available	341,146	\$465,228 \$666,509	\$1.9397 \$1.9537	\$1.7749 \$1.7877			
51	Less Sendout	244,419	\$477,530	\$1.9537	\$1.7877		244,419	\$477,530
52	Ending Balance	96,727	\$188,979	\$1.9537	\$1.7877			4477,000
53 54				_				
55	February 2012 (Forecasted)	Therms	Cont	Re				
56	, asiataly to it (i orcosoleta)	memis	Cost	Therm	Gal.			
57	Beginning Balance	96,727	\$188,979	\$1.9537	\$1.7877			
58	Purchases Received	191,803	\$371,178	\$1.9352	\$1,7708			
59	Total Available	288,530	\$560,157	\$1.9414	\$1.7764			
60 61	Less Sendout Ending Salance	207,358	\$402,568	\$1,9414	\$1.7764		207,358	9402,568
62	anding positive	81,172	\$157,589	\$1.9414	\$1,7764			
63				Ra	te			
64	March 2012 (Forecasted)	<u>Therms</u>	Cost	Therm	<u>Gal.</u>			
65 66	Operation Outcome							
67	Beginning Balance Purchases Received	81,172	\$157,589	\$1.9414	\$1.7764			
68	Total Available	139,845 221,017	\$266,374	\$1.9048	\$1.7429			
69	Less Sendout	173,701	\$423,963 \$333,199	\$1.9182 \$1.9182	\$1.7552 \$1.7552		470 704	0000 400
70	Ending Balance	47,316	\$90,764	\$1.9182	\$1.7552		173,701	\$333,199
71			•					
72 73	April 2002 / Fare	7.	_	Ra				
73	April 2012 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>			
75	Beginning Balance	47,316	\$90,764	\$10100	Q4 7550			
76	Purchases Received	85.115	\$158.517	\$1.9182 \$1.8624	\$1.7552 \$1.7041			
77	Total Available	132,431	\$249,281	\$1.8823	\$1.7224			
78	Less Sendout	106,160	\$199,829	\$1.8823	\$1.7224		106,160	\$199,829
79 80	Ending Balance	26,271	\$49,452	\$1.8824	\$1.7224			
81		AVERAGE WINT	ED DATE O	ENDO		04.00:-	4.00	
		EN PAGE ANIM!	LIVENIE - S	I UUURIA		\$1.9513	1,094,097	\$2,134,869

# PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2010 - 2011

	PRIOR	NOV-10	DEC-10	JAN-11	FEB-11	MAR-11	APR-11	TOTAL
1 SALES (therms)		81,134	130,282	223,075	229,141	193,973	165,539	1,023,144
2 COG RATE PER TARIFF		\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	
3 TOTAL REVENUES		\$132,703	\$213,090	\$392,791	\$422,467	\$357,627	\$338,445	\$1,857,123
4 COMPANY USE		4,506	6,598	7,342	6,299	5,335	3,415	33,495
5 HEATING DEGREE DAYS (Concord)		788	1,187	1,442	1,222	1,011	563	6,213
6 TOTAL SENDOUT (therms)		134,139	219,144	249,296	213,271	172,727	99,951	1,088,529
7 COST PER THERM		\$1.7198	\$1.7483	\$1.7814	\$1.7835	\$1.7650	\$1.7179	\$1.7591
8 TOTAL COSTS		\$230,692	\$383,119	\$444,093	\$380,378	\$304,857	\$171,707	\$1,914,846
9 ACTUAL (OVER)/UNDER COLLECTION		\$97,989	\$170,030	\$51,302	(\$42,089)	(\$52,770)	(\$166,739)	\$57,723
10 INTEREST AMOUNT		\$59	\$422	\$723	\$737	\$610	\$315	\$2,865
11 FINAL (OVER)/UNDER COLLECTION	(\$27,374)	\$70,674	\$241,125	\$293,150	\$251,798	\$199,638	\$33,215	

### INTEREST CALCULATION WINTER PERIOD 2011 - 2012

LINE NO.	MONTH	(1) BEG. OF MONTH BALANCE	(2) (OVER) UNDER COLLECT	(3) REFUNDS	(4) END OF MONTH BALANCE (COL.1+2+3)	(5) AVERAGE BALANCE COL. (COL. [1+4]/2)	(6) ANNUAL INTEREST RATE	(7) INTEREST AMOUNT	(8) MONTH END BAL. WITH INTEREST (COL. 4+7)
1	MAY 2011	\$33,215	\$0	\$0	\$33,215	#10 04F	0.050		
2	JUN	33,305	0	0	33,305	\$33,215	3.25%	\$90	\$33,305
3	JUL	33,395	0	0	33,395	33,305	3.25%	90	33,395
4	AUG	33,485	0	0	33,485	33,395 33,485	3.25%	90	33,485
5	SEP	33,576	ő	0	33,576	33,576	3.25%	91	33,576
6	OCT	33,667	0	0	33,667	33,667	3.25% 3.25%	91	33,667
7	NOV	33,758	99.801	0	133,559	83,659	3.25%	91	33,758
8	DEC	133,786	159,886	ő	293,672	213,729	3.25%	227	133,786
9	JAN 2012	294,251	(1,213)	ő	293,038	293,645	3.25%	579	294,251
10	FEB	293,833	(72,570)	ő	221,263	257,548	3.25%	795	293,833
11	MAR	221,961	(68,057)	0	153,904	187,933	3.25%	698	221,961
12	APR	154,413	(154,622)	o o	(209)		3.25%	509	154,413
13		,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	v	(200)	77,102	3.23%	209	. 0
14								\$3,560	
15							=	73,553	:
16									
17 18 19	PRIOR PERIOR PER	DD BEG. BALAN RIOD BEG. BAL.	NCE w/INTERE @ MAY 1, 20	EST @ NOVE 11 + INTERES	MBER 1, 2011 ST AMOUNT F	= OR MAY 2011	- OCT 2011		
20									
21 22	=	COL. 1, LINE 1		+	COL. 7, LINES	S 1 TO 6			
23	=	33,215		+	543	= =	33,758	@ NOVEMBE	ER 1, 2011 TO SCHEDULE B, L

****	and the second s	-	ngi sinananani minina asam			New Hampshire Weather Normaliz	Gas Corporatio	n dout					
Period	Actual Firm Sendout (1)	Base Usc	Heat Use	Actual Calendar Month Degree Days (4)	Normal Calendar Month Degree Days (5)	Colder (Warmer) Than Normal (6)	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normalized Firm Sendout	Actual Company Use	Unaccounted For 2.92%	Total Firm Sendout
					32/	1		(8)	(9)	(10)	(11)	(12)	(13)
			(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)		(10 - 11) * 2.92%	(10) - (11) +(12
Nov-10	134,139	40,138	94,001	788	794	(6)	119.29	740					
Dec-10	219,144	40,138	179,005	1.187	1.177	10		716	94,717	134,855	4,506	3,806	134,155
Jan-11	249.296	40.138	209,158	1,442	1,362	10	150.80	(1,508)	177,497	217,636	6,598	6,162	217,200
Feb-11	213,271	40.138	173,133	1,222		80	145.05	(11,604)	197,554	237,693	7,342	6,726	237,077
Mar-11	172,727	40,138	132,589	1,011	1,140	82	141.68	(11,618)	161,515	201,653	6,299	5,704	201,059
Apr-11	99,951	40,138	59.813	THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.	982	29	131.15	(3,803)	128,786	168,924	5,335	4,777	168,366
	35,551	-10,130	33,013	563	594	(31)	106.24	3,293	63,107	103,245	3,415	2,915	102,745
Total	1,088,529	240,829	847,700	6,213	6,049	164		(24,524)	823,176	1,064,005	33,495	30,091	1,060,602

				Weathe	New Hampshire r Normalization -	Gas Corporation Sales Rate Re	n esidential				
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (3)			(4) - (5)	(3)/(4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-10	800	19,836	6,658	13,178	565	568	(3)	23.32	70	13,248	10.000
Dec-10	808	32,194	6,658	25,536	846	850	(4)	30.18	121	25,657	19,906
<u> Jan-11</u>	815	53,060	6,658	46,402	1,240	1,216	24	37.42	(898)	45,504	32,315
Feb-11	809	55,869	6,658	49,211	1,398	1,317	81	35.20			52,162
Mar-11	813	45,071	6,658	38,413	1,184	1,112	72	32.44	(2,851) (2,336)	46,360	53,018
Apr-11	809	39,512	6,658	32,854	938	918	20	35.03	(701)	36,077 32,153	42,735 38,811
Total		245,542	39,948	205,594	6,171	5,981	190	34.71	(6,595)	198,999	238,947

				14/	New Hampshire						
<del></del>	T	-		vveatne	r Normalization -	Sales Rate Co	mmercial				
Period	Billing Cycle Customers	Billing Cycle Sales (1)	Base Load	Healing Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		<u> </u>	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (3)			(4) ~ (5)	(3)/(4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-10	347	61,298	29,286	32,012	556	559	(3)	57.58	173	32,185	61,471
Dec-10	358	98,088	29,286	68,802	833	837	(4)	82.60	330	69,132	98,418
Jan-11	364	170,015	29,286	140,729	1,228	1,207	21	114.60	(2,407)	138,322	167,608
Feb-11	367	173,272	29,286	143,986	1,409	1,329	80	102.19	(8,175)	135,811	165,097
Mar-11	371	148,902	29,286	119,616	1,190	1,116	74	100.52	(7,438)	112,178	141,464
Apr-11	367	126,027	29,286	96,741	956	935	21	101.19	(2,125)	94,616	123,902
Total		777,602	175,716	601,886	6,172	5,983	189	103.93	(19,642)	582,244	757,960

 Total Winter Season Normal Sales

 November
 81,377

 December
 130,733

 January
 219,770

 February
 218,115

 March
 184,199

 April
 162,713

 Total
 996,907

### New Hampshire Gas Corporation Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

Part	1	The second secon							1 140 .	····							
Spring   S	5	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Διια-10	San 10	Oct 10		
Delivery Change:   Weblate   Summer;   Should			109	150	187	188	166	132	932	······································	***************************************		······································				
First 8.00 flowers @ \$1,1100   \$1,0004   \$30,0004   \$30,0005   \$30,000   \$	-	1	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$49.20	\$100.80
Next   170 horms (i) 50,0008   50,0014   523.8   583.20   585.0   58	7	First 80 therms @ \$1.1108 \$1.0694	\$88.86	\$88.86	\$88.86	\$88.86	588.86	588 86	\$533.16	60E EE	660.00	£22.00		~	·		
Base Delivery Revenue Total   5123.64   \$160.65   \$194.06   \$194							\$77.64										
Rate Case Surcharge	ŭ		30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
1   Relic Case Surcharge   50,000   5	10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194.06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	\$1 390 01
12 Rate Case Surcharge Total	11	Rate Case Surcharge	\$0.0000	0000.02	\$0.0000	\$0,0000	\$0,0000	F0 0000								5307.10	\$1,380.01
\$ 1,630 States (Non-PPO rate; PPO was not olifornt)	12	Rate Case Surcharge Total				A A SA	THE RESERVE THE PERSON NAMED IN		\$0.00							407.05	
Signature   Sign	13	COG Rates (Non-FPO rate: FPO was not offered)	\$1.6356	\$1 E2EC	£4 7505	£4.0407	64.0407					92.33	\$2.55	\$3.31	\$6.04	\$27.05	\$27.05
Total Bill   S302   S406   S523   S542   S481   S414   S2,688   S261   S164   S89   S89   S126   S202   S345   S34,518   S2,709   S34,518   S32,709   S34,518	14																
16   17   12   MONTHS ENDED 04/2012	15	Total Bill	6300	6400	****					0101.10	332.30	\$40.33	\$40,33	\$68.47	\$129.84	\$534.51	\$2,209.94
12   MONTHS ENDED 04/2012   12   MONTHS ENDED 04/2012   12   MONTHS ENDED 04/2013			7302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	\$89	\$125	\$220	\$949	\$3,617
12   MONTHS ENDED 04/2012   12   MONTHS ENDED 04/2012   12   MONTHS ENDED 04/2013																	
Nov-Dic   Nov-	16		Provide the state of the state						Minten								
18	17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12		May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11		
Delivery Charge:   Windler   Summar		Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30					
Next 120 therms @ \$0.9442 \$0.9028 \$20.9028 \$27.38 \$66.09 \$101.03 \$101.97 \$812.0 \$49.10 \$426.77 \$89.30 \$50.00 \$0.00	21		\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
Seasonal Percent Change Form previous year   Superage S			,			\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	£33.32	\$46.65	\$79.97	\$242.11	£00£ 40
Same Delivery Revenue Total   \$128.56   \$167.27   \$202.21   \$203.15   \$182.38   \$150.28   \$1,033.85   \$106.49   \$69.69   \$41.92   \$41.92   \$55.25   \$87.47   \$402.74   \$1,436.59   \$41.02   \$4									\$426.77	\$9.03	\$0.00	\$0.00					
Seasonal Base Delivery Difference from previous year Seasonal Percent Change resulting from Base Rales Seasonal Percent Change resulting from COG				Ψ0.00	30.00	Ģ0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Seasonal Percent Change from previous year  Rate Case Surcharge  Sourcharge  Sourcharge  Sourcharge Total  Sourcharder Total  Sourcharder Total  Sourcharder			\$128.56	\$167.27	\$202,21	\$203.15	\$182.38	\$150.28		\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
Rate Case Surcharge Total \$0.000 \$0.0	27	Seasonal Percent Change from previous year															
Rate Case Surcharge Total \$0.000 \$0.00000 \$0.000000 \$0.000000 \$0.000000 \$0.000000 \$0.000000 \$0.00000000	28	Rate Case Surcharge	\$0,000	50 0000		22			7.170						ĺ	4.0%	4.1%
COG Rates \$2.2357 \$2.2									00.00								
Cost of Gas Total   \$224.69   \$224.90   \$22.449   \$2.2	30	COG Patos	en age-	······································	A STATE OF THE PARTY OF THE PAR			\$0.00	φυ.υσ	90.00	90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Seasonal COG Difference from previous year   Seasonal Percent Change resulting from Base Rates   Seasonal Percent Change resulting from Base Rates   Seasonal Percent Change resulting from COG   Seaso																	
24.4%  Total Bill \$25.3% \$24.6%  4 Total Bill \$372 \$503 \$620 \$623 \$554 \$445 \$3.118 \$282 \$177 \$108 \$109 \$150 \$247 \$1,072 \$4,190 \$150 \$247 \$1,072 \$4,190 \$150 \$247 \$1,072 \$4,190 \$150 \$247 \$1,072 \$4,190 \$150 \$247 \$1,072 \$4,190 \$150 \$150 \$150 \$150 \$150 \$150 \$150 \$15	- 1		-	444000	4410.00		3371.13	\$295.11		\$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$159.39		
Seasonal Total Bill Difference from previous year   S445   S3,118   \$282   \$177   \$108   \$109   \$150   \$247   \$1,072   \$4,190   \$123,52   \$572,79   \$123,52   \$572,79   \$123,52   \$13,0%   \$15	33	Seasonal Percent Change from previous year															
Seasonal Total Bill Difference from previous year   State			\$372	\$503	\$620	\$623	\$554	\$445	\$3.118	\$282	\$177	\$109	\$100	£1E0	5247		21.100
13.0%   15.8%     15.8%     15.8%     15.8%     15.8%     16.8%     16.8%     16.8%     16.8%     16.8%     16.8%     16.8%						***************************************			\$449.27	<del>44.44</del>	9111	\$100	2103	\$130	\$247		
38   Seasonal Percent Change resulting from COG   1.5%   1.6%   1.6%		Seasonal Percent Change resulting from Base Rates														13.0%	15.8%
			norma (internationales estatuares estatuares estatuares estatuares estatuares estatuares estatuares estatuares		The state of the s				15.3%						ĺ	1.6% 14.2%	1.6% 15.0%

<sup>(1)</sup> Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

### New Hampshire Gas Corporation Typical Residential Heating Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1								·	· · · · · · · · · · · · · · · · · · ·							
2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	A 40	0 40	0.140	Summer	Total
3	77						14111	1404-Mpi	iviay-10	Juli-10	JUI-10	Aug-10	Sep-10	Oct-10	May-Oct	Nov-Oct
4	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
																'
5	Customer Charge	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8,20	\$8.20	\$8,20	\$8.20	\$8.20	\$8,20	\$40.20	F100 00
5	Delivery Charge: Winter Summer First 80 therms @ \$1,1108 \$1,0694	500.00							44.20	VO.25	Q0.20	30.20	\$0.20	\$0.20	\$49.20	\$100.80
8	Next 120 therms @ \$0.9028 \$0.6614	\$88.66 \$26.18	\$88.86 \$63.20	\$88.86 \$96.60	\$88.86 \$97.50	\$88.86	\$88.86	\$533.16	\$85.55	\$58.82	\$32.08	\$32.08	\$44.91	\$75.93	\$329.37	\$862.53
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$0.00	\$0.00	\$0.00	\$77.64 \$0.00	\$46.95 \$0.00	\$408.07 \$0.00	\$8.61 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.61	\$416.68
40	decided and the state of the st						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194,06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40,28	\$53.11	\$84.13	\$387.18	\$1,380.01
11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	00 0000							***************************************		41,000.01
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0,000	\$0.00	\$0.000	\$0.0000	\$0,00	\$0.0851 \$7.66	\$0.0851 \$4.68	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
			····			,	40.00	30.00	\$1.00	\$4.00	\$2.55	\$2.55	\$3.57	\$6.04	\$27.05	\$27.05
13 14	COG Rates Cost of Gas Total	\$1.6356	\$1.6356	\$1,7608	\$1.8437	\$1.8437	\$2.0445	\$1.7977	\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1,8287	\$1.6808	
1~4	COST OF GREEN COST	\$178.28	\$245.34	\$329.27	\$346.62	\$306.05	\$269.87	\$1,675.43	\$151.16	\$92.38	\$46.33	\$46.33	\$68.47	\$129.84	\$534.51	\$2,209.94
15	Total Bill	\$302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	***	6405			
			***************************************	<del>a de la companya de </del>			V-71-4	\$2,000	9201	\$104	\$09	\$89	\$125	\$220	\$949	\$3,617
16	The state of the s							Winter	<del></del>							
17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
18	Typical Isaac theyan (1)	400								000111	Jul-11	Aug-11	36P-11	OCETI	Way-Out	NOV-OCI
19	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
	and the state of t							İ						l		
	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8,60	\$51.60	\$105.60
21 22	Delivery Charge: <u>Winter Summer</u> First 80 therms @ \$1,1522 \$1,1108	Con to							7-1	40.00	<b>V</b> 0.00	Ψ0.00	40.00	\$0.00	951.00	\$103.00
23	Next 120 therms @ \$0.9442 \$0.9028	\$92.18 \$27.38	\$92.18 \$66.09	\$92.18 \$101.03	\$92.18 \$101.97	\$92.18 \$81.20	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.10 \$0.00	\$426.77 \$0.00	\$9.03 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.03	\$435.80
20							\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25 26	Base Delivery Revenue Total Seasonal Base Delivery Difference from previous year	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
27	Seasonal Percent Change from previous year							\$41.02							\$15.56	\$56.58
								4.1%						l	4.0%	4.1%
	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	1	\$0.0000	\$0,0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	1	-
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	COG Rates	\$2,1678	\$2.1678	\$2,1678	\$2,1678	\$2.1678	\$2,1678	60 4075	G4 C 400	640:00	00.4					
	Cost of Gas Total	\$236.29	\$325.17	\$405.38	\$407.55	\$359.85	\$2.1678	\$2.1678 \$2.020.39	\$1.9493 \$175.44	\$1.9493 \$107.21	\$2.1945 \$65.84	\$2.2449 \$67.35	\$2.2449 \$94.29	\$2.2449 \$159.39	\$2.1054 \$669.52	***********
	Seasonal COG Difference from previous year		***************************************				·	\$344.96	V 11 U.TT	V101.41	903.04	₹01,35	<b>434.23</b>	\$109.39	\$135.01	\$2,689.91 \$479.97
23	Seasonal Percent Change from previous year						- 1	20.6%							25.3%	21.7%
	Total Bill	\$365	\$492	\$608	\$611	\$542	\$436	\$3,054	\$282	6477	****		A450			
35	Seasonal Total Bill Difference from previous year						3430	\$3,054	\$262	\$177	\$108	\$109	\$150	\$247	\$1,072 \$123.52	\$4,127 \$509.50
	Seasonal Percent Change from previous year						- 1	14.5%						- 1	13.0%	14.1%
27 [																
	Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG							1.5% 12.9%							1.6%	1.6%

<sup>(1)</sup> Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

### New Hampshire Gas Corporation Typical Commercial Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

		V756														
2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Fcb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms  Commercial	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Dolivery Charge: Winter Summer	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	<b>\$1</b> 6.40	\$98.40	\$201.60
8	First 80 therms @ \$1.1108 \$1.0694  Next 120 therms @ \$0.9028 \$0.6614  Over 200 therms @ \$0.7532 \$0.7118	\$88.86 \$102.02 \$0.00	\$88.86 \$108.34 \$51.97	\$88.86 \$108.34 \$73.81	\$88.86 \$108.34 \$46.70	\$88.86 \$108.34 \$25.61	\$88.86 \$82.15 \$0.00	\$533,16 \$617,53 \$198,09	\$85.55 \$31.87 \$0.00	\$85.55 \$0.86 \$0.00	\$77.00 \$0.00 \$0.00	\$77.00 \$0.00 \$0.00	\$85.55 \$7.75 \$0.00	\$85.55 \$53.41 \$0.00	\$496.20 \$93.89	\$1,029.36 \$711.42
10	Base Delivery Revenue Total	\$208.08	\$266,37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451.98	\$133.82	\$102.81	\$93.40	\$93.40	\$109.70	\$155.36	\$0.00 \$688.49	\$198.09 \$2,140.47
	Rate Case Surcharge Total	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.00	\$0.0851 <b>\$9.9</b> 6	\$0.0851 \$6.89	\$0.0851 <b>\$6.13</b>	\$0.0851 <b>\$6.13</b>	\$0.0851 <b>\$7.57</b>	\$0.0851 \$12.08	\$48.76	\$48,76
	COG Rates (Non-FPO rate; FPO was not offered) Cost of Gas Total	\$1.6356 \$315.67	\$1.6356 \$439.98	\$1,7608 \$524,72	\$1.8437 \$483.05	\$1.8437 \$431.43	\$2.0445 \$349.61	\$1.7831 \$2,544.46	\$1.6796 <b>\$196.51</b>	\$1.6796 \$136.05	\$1.5444 \$111.20	\$1.5444 \$111.20	\$1.6303 \$145.10	\$1.8287 \$259.68	\$1.6749 \$959.74	\$3,504.20
15	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3,996	\$340	\$246	\$211	\$211	\$262	\$427	\$1,697	\$5,693
															7.11-0- 1	40,000
16 17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms Commercial	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
21	Customer Charge Delivery Charge: <u>Winter Summer</u>	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
22 23 24	First 80 therms @ \$1.1522 \$1.1108  Next 120 therms @ \$0.9442 \$0.9028  Over 200 therms @ \$0.7946 \$0.7532	\$92.18 \$106.69 \$0.00	\$92.18 \$113.30 \$54.83	\$92.18 \$113.30 \$77.87	\$92.18 \$113.30 \$49.27	\$92.18 \$113.30 \$27.02	\$92.18 \$85.92 \$0.00	\$553.08 \$645.81 \$208.99	\$88.86 \$33.40 \$0.00	\$88.86 \$0.90 \$0.00	\$79.98 \$0.00 \$0.00	\$79.98 \$0.00 \$0.00	\$88.86 \$8.13 \$0.00	\$88.86 \$55.97 \$0.00	\$515.40 \$98.40	\$1,068.48 \$744.21
	Base Delivery Revenue Total	\$216.87	\$278,31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515,88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$0.00	\$208.99 \$2,232.88
27	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							\$63.90 4.4%				77.11.12		¥102.00	\$28.51 4.1%	\$92.41 4.3%
	Rate Case Surcharge Rate Case Surcharge Total	\$0.0000 \$0.00	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 \$0.00	\$0.0000 <b>\$0.00</b>	\$0.00	\$0.0000 <b>\$0.00</b>	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000	\$0.0000	\$0.00	\$0.00
31	COG Rates Cost of Gas Total	\$2.2357 <b>\$431.49</b>	\$2,2357 \$601.40	\$2,2357 \$666,24	\$2.2357 \$585,75	\$2,2357 \$523,15	\$2.2357 \$382.30	\$2.2357 \$3.190.33	\$1.9493 \$228.07	\$1.9493 \$157.89	\$2.1945 \$158.00	\$2.2449 \$161.63	\$2.2449 \$199.80	\$2.2449 \$318.78	\$2.1364	
	Seasonal COG Difference from previous year Seasonal Percent Change from previous year			erene de la companya				\$645.87 25.4%	Award (A)	V101.03	\$150.UB	3101.03	\$133.0U	\$316./8	\$1,224.17 \$264.43 27.6%	\$4,414.50 \$910.30 26.0%
35	Fotal Bill Seasonal Total Bill Difference from previous year	\$648	\$880	\$968	\$859	\$774	\$578	\$4,706 \$709.77	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,647
36 S	Seasonal Percent Change from previous year Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG							17.8% 1.6%							\$244.18 14.4% 1.7%	\$953.95 16.8% 1.6%
5	and the state of t	ACCESS OF THE PARTY OF THE PART						16.2%							15.6%	16.0%

### New Hampshire Gas Corporation Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1						****										
2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	hd 40		0 10		Summer	Total
3	Typical Usage - therms	193	000					1100-5-01	Way-10	Juli-10	Jul-10	Aug-10	Sep-10	Oct-10	May-Oct	Nov-Oct
4	Commercial	155	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
	01								}							
5 6	Customer Charge Delivery Charge: Winter Summer	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	£40.40	600.40	
7	First 80 thems @ \$1,1108 \$1,0694	\$88.86	\$88.86	\$88.86	£00.00	<b>500.4</b> -				<b>\$10.40</b>	Ψ10.40	\$10.40	\$10.40	\$16.40	\$98.40	\$201.60
8	Next 120 therms @ \$0.9028 \$0.8614	\$102.02	\$108.34	\$108.34	\$88.86 \$108.34	\$88.86 \$108.34	\$88.86	4000,,0	\$85.55	\$85.55	\$77.00	\$77.00	\$85.55	\$85.55	\$496.20	\$1,029.36
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$51.97	\$73,81	\$46.70	\$25.61	\$82.15 \$0.00	\$617.53 \$198.09	\$31.87 \$0.00	\$0.86 \$0.00	\$0.00	\$0.00	\$7.75	\$53.41	\$93.89	
10	Base Delivery Revenue Total	\$208.08					45.55	0,00.00	\$0.00	30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.09
	The state of the s	4200,00	\$266.37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451.98	\$133.82	\$102,81	\$93.40	\$93.40	\$109.70	\$155.36	\$688.49	\$2,140,47
11	Rate Case Surcharge	\$0,0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	E0 0054	#C 00#4					
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.96	\$0.0851 \$6.89	\$0.0851 \$6.13	\$0.0851 \$6.13	\$0.0851 \$7.57	\$0.0851 \$12.08		
13	COG Rates	\$1.6356	64 5050	C4 Ddda	0-1-00					- 40.03	30.13	30.13	\$1.57	\$12.08	\$48.76	\$48.76
14	Cost of Gas Total	\$315.67	\$1.6356 \$439.98	\$1.7608 \$524,72	\$1.8437 \$483.05	\$1.8437 \$431.43	\$2.0445		\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1.8287	\$1.6749	
					V103.03	3431,43	\$349.61	\$2,544.46	\$196.51	\$136.05	\$111.20	\$111,20	\$145.10	\$259.68	\$959.74	\$3,504.20
15	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3,996	\$340	\$246	\$211	\$211	\$262	\$427	\$1,697	\$5.000
									***************************************		<u> </u>	7211		3421	\$1,037	\$5,693
		transaction and the second														
16 17	12 MONTHS ENDED 04/2012				-			Winter						······································		
- ''	12 MONTHS GODED ONZOIZ	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
18	Typical Usage - therms	193	269	298	262	234	171	4 407	447							1107 000
19	Commercial					~~ .	" "1	1,427	117	81	72	72	89	142	573	2,000
20	Customer Charge	\$18,00	540.00	240.00			- [								l	
21	Delivery Charge: Winter Summer	\$10,00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
22	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$88.86	#70.00		500.00			
23	Next 120 therms @ \$0.9442 \$0.9028 Over 200 therms @ \$0.7946 \$0.7532	\$106.69	\$113.30	\$113.30	\$113.30	\$113.30	\$85.92	\$645.81	\$33,40	\$0.90	\$79.98 \$0.00	\$79.98 \$0.00	\$88.86 \$8.13	\$88.86 \$55.97	\$515.40 \$98.40	\$1,068.48
	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$744.21 \$208.99
	Base Delivery Revenue Total	\$216.87	\$278.31	\$301,35	\$272.75	\$250.50	\$196,10	24 545 00								4200.00
26 27	Seasonal Base Delivery Difference from previous year					0200.00	\$190,10	\$1,515.88 \$63.90	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
د '	Seasonal Percent Change from previous year							4.4%							\$28.51 4.1%	\$92.41 4.3%
28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0,0000	\$0.0000									7.17	4.578
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.000	\$0.000	\$0.00	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
30	COG Rates					40.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Cost of Gas Total	\$2,1678 \$418,39	\$2.1678 \$583.14	\$2,1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$1.9493	\$1.9493	\$2,1945	\$2,2449	\$2.2449	\$2,2449	\$2.1364	
32 3	Seasonal COG Difference from previous year	2410.03	\$303.14	\$646.00	\$567.96	\$507.27	\$370.69	\$3,093.45	\$228.07	\$157.89	\$158.00	\$161.63	\$199.80	\$318.78	\$1,224.17	\$4,317.62
33 8	Seasonal Percent Change from previous year						1	\$548.99 21.6%							\$264.43	\$813.42
34 7	otal Bill				Alexander of the second second second			21.070							27.6%	23.2%
	Seasonal Total Bill Difference from previous year	\$635	\$861	\$947	\$841	\$758	\$567	\$4,609	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,551
36 5	seasonal Percent Change from previous year							\$612.89		-					\$244.18	\$857.07
37   5	easonal Percent Change resulting from Base Rates							15.3% 1.6%						1	14.4%	15.1%
38 E	leasonal Percent Change resulting from COG							13.7%							1.7% 15.6%	1.6% 14.3%

### SCHEDULE M

t the state of the			His	New Hamp torical COG Comp	shire Gas Corpo arison - FPO vs.	ration Non-FPO Price			
Winter Period 2010-2011	FPO Rate	Amount of Premium O not offered o	Percent Participation (therms)	Actual FPO Volumes minal embargo —	Premium Revenue	Typical Residential FPO bill	Average Non-FPO Rate	Typical Residential Non-FPO bill	Cost/(Savings to FPO Customers
2009-2010 2008-2009 2007-2008 2006-2007 2005-2006 2004-2005 2003-2004 Average	\$1.3402 \$2.2408 \$1.5212 \$1.4741 \$1.5260 \$1.2323 \$0.8877	\$0.02 \$0.02 \$0.02 \$0.02 \$0.02 n/a n/a	17.12% 21.08% 28.01% 21.86% 42.91% 39.44% 38.78%	163,486 205,970 266,419 206,686 348,849 340,315 316,300	\$3,270 \$4,119 \$5,328 \$4,134 \$6,977 n/a n/a	\$2,256 \$2,974 \$2,288 \$2,250 \$2,248 \$1,946 \$1,580 \$2,220	\$1.4900 \$1.7347 \$1.7646 \$1.5397 \$1.3742 \$1.2647 \$1.0325	\$2,396 \$2,492 \$2,520 \$2,313 \$2,103 \$1,976 \$1,718	(\$140) \$482 (\$232) (\$63) \$145 (\$30) (\$138)

# MONT BELVIEU PROPANE FUTURES - 10/14/11 CLOSE

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## RATES (In Cents-per-bbl.)

ITEM NO. 135 Non-Incentive Rates for Propane (Gulf Coast Origins)

[Ul All rates in this item are unchanged unless otherwise indicated

[U] All rates in the	is item ar	e unchange	ed unless of	ast Origins) therwise indica	ted.	
				Origin		
Destination	Arcadi	a (Bienville	Parish, LA)	Mont Belvier	ı (Chambers	Co., TX)
Arcadia (Bienville Parish, LA)					171.16	
Calvert City (Marshall Co., KY)					318.70	
Coshocton (Coshocton Co., OH)		347.71			371.45	
Dexter (Stoddard Co., MO)		224.61			248.25	
Du Bois (Clearfield Co., PA)		389.17	(1)		412.38	(1)
Eagle (Chester Co., PA)		409.42			433.16	• /
Finger Lakes (Schuyler Co., NY)		415.02			438.34	
Floreffe Junction (Allegheny Co., PA)					353.81	
Fontaine (Green Co., AR)		209.39			233.23	
Greensburg (Westmoreland Co., PA)		365.96	(1)		389.17	(1)
Harford Mills (Cortland Co., NY)		416,44	(1)		439.83	( <b>i</b> )
Kingsland (Cleveland Co., AR)		185.90			197.81	•
Lebanon (Boone Co., IN)		268.94	[N] <u>(S)</u>		292.78	[N] <u>(S)</u>
Lima (Allen Co., OH)		289.63			313.60	· · · · · · ·
North Little Rock (Pulashi Co., AR)		184.86			208.71	
Oneonta (Otsego Co., NY)		452.05	(1)		475.26	(1)
Princeton (Gibson Co., IN)		294.65	,		318.70	
Schaefferstown (Lebanon Co., PA)		420.90			444.56	
Selkirk (Albany Co., NY)	[C] <del>[E]</del>	482.11	(1)	[C] <del>(E)</del>	505.33	(1)
Seymour (Jackson Co., IN)		254.50			278.20	* /
Sinking Spring (Berks Co., PA)		420.90			444.56	
Todhunter (Butler Co., OH)		309.10			332.84	
Twin Oaks (Delaware Co., PA)		420.90			444.56	
Watkins Glen (Schuyler Co., NY)		394.02	(1)		417.34	(1)
West Memphis (Crittenden Co., AR)					248.25	[N] <u>(S)</u>

## **PIPELINE RATES**

September 28, 2011

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

		Origin Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbi	fee-per-gal
Selkirk	See page			To po. gai
(Albany Co., NY)	12 of 16	505.33	42	0.1203

# ITEM NO. 30 - December-through-February Charges

If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents  $(30\phi)$  per Barrel in addition to all other charges shall apply to such excess volume.

		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	fee-per-gal
Selkirk	See page			- 100 PO. 941
(Albany Co., NY)	5 of 16	30.0	42	0.0071

From: Kirsten Simpson [mailto:k.simpson@northerngastransport.com] Sent: Wednesday, October 12, 2011 08:16 AM

Subject: Fuel Surcharge email .doc

Northern Gas Transport, Inc. Box 106 Lyndonville, VT 05851-0106 1-800-648-1075 FAX: 802-626-5039

October 12, 2011

To: All Customers

Re: Fuel Surcharge

As of Monday, October 10, 2011 the Department of Energy New England average price per gallon of diesel fuel was \$3.912. All deliveries invoiced from Sunday, October 16, 2011 through Saturday, October 22, 2011 will be line item assessed at 29.5% fuel surcharge.

Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-1075 extension 223.

Best Regards,

Bruce Grant President Owner

# Northern Gas Transport Inc. - Selkirk to Keene

Fuel						
	Base	Base	Surcharge		Total	<b>Total Rate</b>
Gallons		Charge	Rate	Surcharge	Charge	Per Gallon
9,200	\$0.0575	\$529.00	20.00%	\$105.80	\$634.80	\$0.0690
9,200	\$0.0575	\$529.00	20.50%	\$108.45	\$637.45	\$0.0693
9,200	\$0.0575	\$529.00	21.00%	\$111.09	\$640.09	\$0.0696
9,200	\$0.0575	\$529.00	21.50%	\$113.74	\$642.74	\$0.0699
9,200	\$0.0575	\$529.00	22.00%	\$116.38	\$645.38	\$0.0702
9,200	\$0.0575	\$529.00	22.50%	\$119.03	\$648.03	\$0.0704
9,200	\$0.0575	\$529.00	23.00%	\$121.67	\$650.67	\$0.0707
9,200	\$0.0575	\$529.00	23.50%	\$124.32	\$653.32	\$0.0710
9,200	\$0.0575	\$529.00	24.00%	\$126.96	\$655.96	\$0.0713
9,200	\$0.0575	\$529.00	24.50%	\$129.61	\$658.61	\$0.0716
9,200	\$0.0575	\$529.00	25.00%	\$132.25	\$661.25	\$0.0719
9,200	\$0.0575	\$529.00	25.50%	\$134.90	\$663.90	\$0.0722
9,200	\$0.0575	\$529.00	26.00%	\$137.54	\$666.54	\$0.0725
9,200	\$0.0575	\$529.00	26.50%	\$140.19	\$669.19	\$0.0727
9,200	\$0.0575	\$529.00	27.00%	\$142.83	\$671.83	\$0.0730
9,200	\$0.0575	\$529.00	27.50%	\$145.48	\$674.48	\$0.0733
9,200	\$0.0575	\$529.00	28.00%	\$148.12	\$677.12	\$0.0736
9,200	\$0.0575	\$529.00	28.50%	\$150.77	\$679.77	\$0.0739
9,200	\$0.0575	\$529.00	29.00%	\$153.41	\$682.41	\$0.0742
9,200	\$0.0575	\$529.00	29.50%	\$156.06	\$685.06	\$0.0745
9,200	\$0.0575	\$529.00	30.00%	\$158.70	\$687.70	\$0.0748
9,200	\$0.0575	\$529.00	30.50%	\$161.35	\$690.35	\$0.0750
9,200	\$0.0575	\$529.00	31.00%	\$163.99	\$692.99	\$0.0753
9,200	\$0.0575	\$529.00	31.50%	\$166.64	\$695.64	\$0.0756
9,200	\$0.0575	\$529.00	32.00%	\$169.28	\$698.28	\$0.0759
9,200	\$0.0575	\$529.00	32.50%	\$171.93	\$700.93	\$0.0762
9,200	\$0.0575	\$529.00	33.00%	\$174.57	\$703.57	\$0.0765
9,200	\$0.0575	\$529.00	33.50%	\$177.22	\$706.22	\$0.0768
9,200	\$0.0575	\$529.00	34.00%	\$179.86	\$708.86	\$0.0771
9,200	\$0.0575	\$529.00	34.50%	\$182.51	\$711.51	\$0.0773
9,200	\$0.0575	\$529.00	35.00%	\$185.15	\$714.15	\$0.0776
9,200	\$0.0575	\$529.00	35.50%	\$187.80	\$716.80	\$0.0779
9,200	\$0.0575	\$529.00	36.00%	\$190.44	\$719.44	\$0.0782
9,200	\$0.0575	\$529.00	36.50%	\$193.09	\$722.09	\$0.0785
9,200	\$0.0575	\$529.00	37.00%	\$195.73	\$724.73	\$0.0788
9,200	\$0.0575	\$529.00	37.50%	\$198.38	\$727.38	\$0.0791
9,200	\$0.0575	\$529.00	38.00%	\$201.02	\$730.02	\$0.0794
9,200	\$0.0575	\$529.00	38.50%	\$203.67	\$732.67	\$0.0796
9,200	\$0.0575	\$529.00	39.00%	\$206.31	\$735.31	\$0.0799
9,200	\$0.0575	\$529.00	39.50%	\$208.96	\$737.96	\$0.0802
9,200	\$0.0575	\$529.00	40.00%	\$211.60	\$740.60	\$0.0805

#### LEASE AGREEMENT

This Lease Agreement ("Lease") is made as of this 17th day of May 2011, between Haffner's Service Station Inc. (hereinafter "Haffners"), a gas/oil company organized and existing under the laws of the State of New Hamsphire, with a principal place of business at 7 Sophia's Way, Greenville, New Hampshire 03048 and New Hampshire Gas Corporation, a corporation existing under the laws of the State of New Hampshire, with a principal place of business at 32 Central Square, Keene, New Hampshire 03431 (hereinafter "NHGC" and, together with Haffners, the "Parties"). Together the Parties hereby agree as follows:

WHEREAS, NHGC desires 60,000 gallons (net 51,000 @ 85%) of storage space for its propane for the 2011-2012 heating season; and

WHEREAS, Haffner's has available 60,000 gallons of storage space at its property located at 7 Sophia's Way, Greenville, New Hampshire 03048 and

WHEREAS, Haffner's is willing to lease storage space on a best efforts basis to meet the needs of NHGC for propane storage;

NOW, THEREFORE, in consideration of the mutual undertaking of the Parties as stated in this Lease, Haffner's and NHGC agree as follows:

- Haffner's shall use its reasonable best efforts to make available to NHGC, subject to Haffner's Priority Right (as such term is defined below), propane storage as follows: (i) 60,000 gallons of storage on the Greenville Property. Haffner's retains all rights to retain sufficient storage capacity at the Haffner's Property for its own peaking needs (such rights collectively the "Haffner's Priority Right"). Notwithstanding the foregoing, in the event that the use of the storage space leased to NHGC pursuant to this Lease is necessary for Haffner's to meet its own peaking needs, the Parties shall use their reasonable best efforts to cooperate to achieve the objective of securing sufficient propane to meet the needs of both Parties.
- This Lease shall be effective as of June 1, 2011 and shall continue until May 31, 2012 unless the lease is renewed or terminated earlier in accordance herewith. Upon the expiration or termination of this Lease, NHGC agrees to use reasonable best efforts at its sole cost and expense to ensure that all propane stored by NHGC pursuant to this Lease is removed from the Haffner's Property within thirty (30) days. Haffner's shall take title to, if any, propane not removed during such period. Haffner's, in its sole discretion, may either take title to such propane or cause it to be removed at NHGC's sole cost and expense (including reasonable attorneys' fees). Sections 3 -14 hereof shall remain in full force and effect until all propane has been removed or Haffner's has taken title to such propane.

- 3. The total fee paid by NHGC to Haffner's for the storage services provided pursuant to this Lease shall be (the "Storage Fee"). The Storage Fee shall be payable by NHGC upon the date hereof.
- 4. NHGC shall be solely responsible for all operations associated with the loading and unloading of the propane in and out of NHGC's transport tankers, and shall perform such operations with due care.
- 5. Except as set forth in Section 2 hereof, title to the propane stored pursuant to this Lease shall, at all times, be in NHGC's name. Haffner's makes no warranty of title whatsoever. NHGC warrants for itself, its successors and assigns that it will have at all times good title or valid right to deliver and store all propane stored pursuant to this Lease, and that such propane will be of a quality suitable for storage at the Haffners Property. NHGC agrees to indemnify and hold Haffner's harmless from all claims, damages, suits, penalties, fines or other costs arising directly or indirectly from or with respect to the title to or quality of the propane stored pursuant to this Lease.
- 6. NHGC shall maintain commercial general liability insurance in a minimum amount of 1 Million, which shall include coverage for, without limitation, injury to or death of a person or persons or damage to property occasioned by or arising out of or in connection with NHGC's use of the Haffner's Property.
- 7. Either Party may terminate this Lease upon written notice to the other Party in the event that such other Party shall have materially breached the provisions hereof. The provisions of Sections 5 14 hereof shall survive the termination or expiration of this Lease.
- 8. NEITHER PARTY NOR ITS AGENTS OR EMPLOYEES SHALL BE LIABLE TO THE OTHER HEREUNDER FOR AMOUNTS REPRESENTING LOSS OF REVENUES, LOSS OF PROFITS, LOSS OF BUSINESS, OR INDIRECT, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES, EVEN IF HAFFNERS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 9. NHGC shall indemnify and hold harmless and at its option, Defend in an indemnity suit, Haffner's for any and all claims, damages, suits, penalties, fines or other costs to the extent arising directly or indirectly from or with respect to the negligent or willful actions, of its employees, officers, directors, contractors or agents related to this Lease and the services to be provided hereunder.
- 10. This Lease shall be governed by the laws of the State of New Hampshire, without regard to its choice of law provisions. All disputes arising out of this Lease shall be subject to the exclusive jurisdiction of, and venue in, federal and state courts located in New Hampshire. The Parties hereby irrevocably consent to the personal and exclusive jurisdiction and venue of such courts.

- 11. This Lease may not be assigned by either Party without the written consent of the other Party, provided that no such consent shall be required to an assignment pursuant to a merger, corporate reorganization, or sale of all or substantially all of the assets of a Party. This Lease shall be binding upon, and shall inure to the benefit of, the permitted successors and assigns of the Parties.
- 12. No delay, failure or default in performance of an obligation hereunder (other than the obligation to make payment of amounts due hereunder) shall constitute a breach of this Lease to the extent caused by acts of God, strikes, lockouts, acts of war, civil disturbances or other causes not within the control of the Party claiming suspension and which such Party is not able to prevent or overcome with the exercise of due diligence.
- 13. All written notices to Haffner's in connection with this Lease shall be provided by fax and overnight express mail to the following:

Haffner's Service Station Inc. 7 Sophia's Way Greenville, NH 03048

14. All written notices to NHGC in connection with this Lease shall be provided by fax and overnight express mail to the following:

Mr. Michael Eastman Vice President, Gas Assets Rochester Gas and Electric 89 East Avenue Rochester, NY 14649-0001 Facsimile 585-724-8641

[Signature Page Follows]

This Lease, which may be executed in duplicate, is entered into on this 26 day of Mag , 2011.

Haffners Service Station, Inc.

Title: OCF. CR MANAGEK

New Hampshire Gas Corporation

By: Mishael Gastman
Title: Transcent N46m2



## Specializing in the transportation of bulk petroleum products

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P.O. Box 106 212 Northern Circle Lyndonville, VT 05851 (802) 626-8621 (802) 626-5039 Fax

September 19, 2011

Mr. Steve Rokes General Manager New Hampshire Gas Corporation 32 Central Square Keene, NH 03431

Subject: Propage Delivery

Dear Steve:

The purpose of this letter is to respond to New Hampshire Gas Corporation's inquiry of Northern Gas Transport's ability to deliver a load of propane (9000 gallons each) daily for a continuous five-day period as stated in Section PUC 506.3 of the New Hampshire Code of Administrative Rules.

During the winter heating season, Northern Gas Transport has shown its determination to meet the supply needs of New Hampshire Gas Corporation. Unprecedented domand, long lines at the supply terminals and continuous colder than normal weather along with the customary supply allocations enacted by the pipolines made the 2010-11 heating season especially challenging. However, through almost daily communication with New Hampshire Gas staff regarding arrangements for alternate sources of supply and the management, staff and drivers of Northern Gas Transport, we met those needs.

A continuation of the current working relationship will allow Northern Gas Transport to meet the future needs of New Hampshire Gas Corporation including the provision for a truck load of propene (9000 gallons) daily for a continuous five-day period at any time during the winter heating season. If there is an interruption in normal supply routes, Northern Gas Transport will pull product from the two 30,000 gallon storage facilities leased by New Hampshire Gas Corporation in Greenville, New Hampshire. This provision is conditioned upon absence of forced majeure and New Hampshire Gas Corporation's ability to arrange adequate sources of supply.

Any such continuation of delivery service would be performed in conformance with Northern Gas Transport's commitment to the safety of the public and that of its drivers. We follow all Federal Motor Carrier Safety Rules and Regulations as set forth by the Department of Transportation.

We thank you for your business and the confidence you have placed in us. We look forward to working with you in the future and will do our best to continue the same level of service you have come to expect from all of us at Northern Gas Fransport.

Sincerely,

Susan S. Noyes

Vice President and Treasurer Northern Gas Transport, Inc.